

Ayer

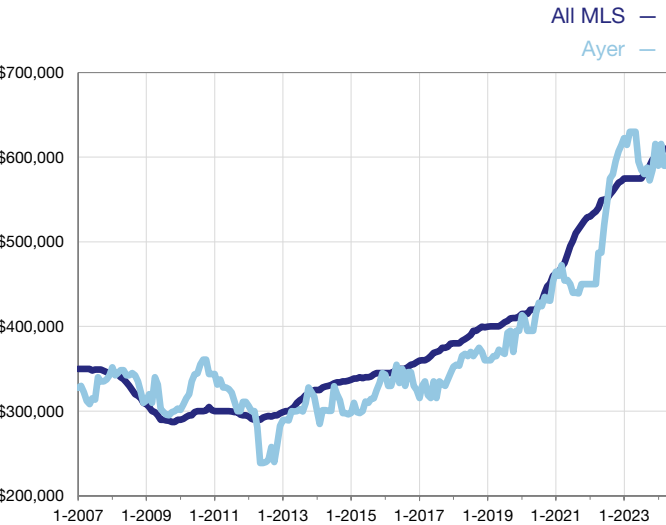
Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	7	8	+ 14.3%	20	22	+ 10.0%
Closed Sales	4	3	- 25.0%	19	17	- 10.5%
Median Sales Price*	\$607,500	\$730,000	+ 20.2%	\$660,000	\$627,000	- 5.0%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	59	10	- 83.1%	41	22	- 46.3%
Percent of Original List Price Received*	97.9%	102.8%	+ 5.0%	99.0%	100.4%	+ 1.4%
New Listings	5	12	+ 140.0%	23	28	+ 21.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	April			Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	6	2	- 66.7%	10	8	- 20.0%
Closed Sales	1	0	- 100.0%	5	5	0.0%
Median Sales Price*	\$639,900	\$0	- 100.0%	\$330,000	\$360,000	+ 9.1%
Inventory of Homes for Sale	7	3	- 57.1%	--	--	--
Months Supply of Inventory	2.2	1.1	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	2	0	- 100.0%	44	38	- 13.6%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	101.8%	104.5%	+ 2.7%
New Listings	8	3	- 62.5%	16	8	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

