

Beacon Hill

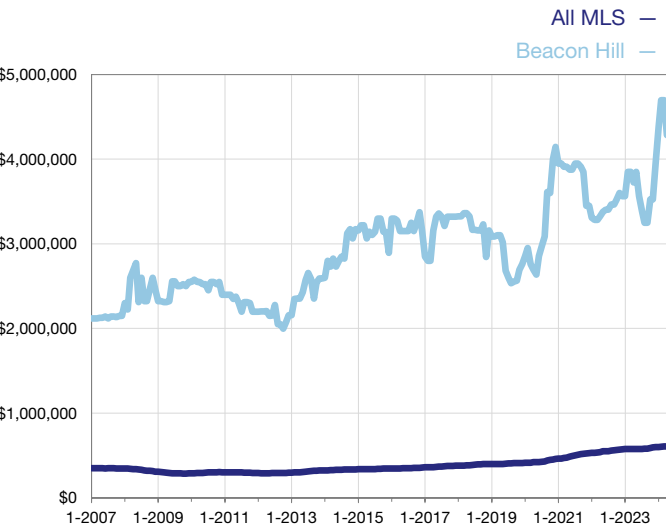
Single-Family Properties				Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	1	5	+ 400.0%	4	13	+ 225.0%
Closed Sales	0	5	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$4,285,000	--	\$3,675,000	\$4,285,000	+ 16.6%
Inventory of Homes for Sale	11	14	+ 27.3%	--	--	--
Months Supply of Inventory	6.1	4.7	- 23.0%	--	--	--
Cumulative Days on Market Until Sale	0	130	--	102	130	+ 27.5%
Percent of Original List Price Received*	0.0%	92.0%	--	87.6%	92.0%	+ 5.0%
New Listings	4	7	+ 75.0%	12	21	+ 75.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties				Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	19	16	- 15.8%	41	35	- 14.6%
Closed Sales	7	11	+ 57.1%	26	23	- 11.5%
Median Sales Price*	\$623,500	\$835,000	+ 33.9%	\$846,000	\$830,000	- 1.9%
Inventory of Homes for Sale	47	46	- 2.1%	--	--	--
Months Supply of Inventory	4.6	5.4	+ 17.4%	--	--	--
Cumulative Days on Market Until Sale	62	22	- 64.5%	61	43	- 29.5%
Percent of Original List Price Received*	99.3%	99.9%	+ 0.6%	97.5%	99.0%	+ 1.5%
New Listings	12	32	+ 166.7%	64	77	+ 20.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

