

Beverly

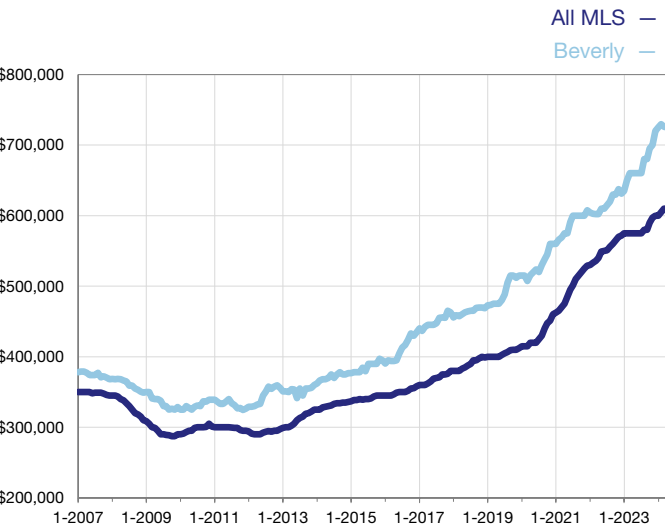
Single-Family Properties	April			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	20	26	+ 30.0%	53	68	+ 28.3%
Closed Sales	10	17	+ 70.0%	45	47	+ 4.4%
Median Sales Price*	\$680,000	\$675,000	- 0.7%	\$679,000	\$700,000	+ 3.1%
Inventory of Homes for Sale	19	15	- 21.1%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--
Cumulative Days on Market Until Sale	21	36	+ 71.4%	37	46	+ 24.3%
Percent of Original List Price Received*	104.9%	101.4%	- 3.3%	101.3%	99.6%	- 1.7%
New Listings	22	29	+ 31.8%	61	69	+ 13.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	April			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	13	+ 62.5%	25	31	+ 24.0%
Closed Sales	6	10	+ 66.7%	21	23	+ 9.5%
Median Sales Price*	\$400,000	\$525,000	+ 31.3%	\$435,000	\$490,000	+ 12.6%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	0.7	0.8	+ 14.3%	--	--	--
Cumulative Days on Market Until Sale	14	12	- 14.3%	27	23	- 14.8%
Percent of Original List Price Received*	106.7%	105.1%	- 1.5%	101.2%	100.4%	- 0.8%
New Listings	5	13	+ 160.0%	25	36	+ 44.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

