## **Concord**

Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	20	23	+ 15.0%	53	62	+ 17.0%
Closed Sales	11	12	+ 9.1%	34	30	- 11.8%
Median Sales Price*	\$1,478,000	\$1,825,000	+ 23.5%	\$1,537,500	\$1,508,000	- 1.9%
Inventory of Homes for Sale	28	29	+ 3.6%			
Months Supply of Inventory	2.0	2.2	+ 10.0%			
Cumulative Days on Market Until Sale	26	50	+ 92.3%	64	42	- 34.4%
Percent of Original List Price Received*	103.8%	103.8%	0.0%	100.4%	105.1%	+ 4.7%
New Listings	21	35	+ 66.7%	67	85	+ 26.9%

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	4	5	+ 25.0%	16	23	+ 43.8%	
Closed Sales	6	8	+ 33.3%	14	26	+ 85.7%	
Median Sales Price*	\$656,000	\$630,000	- 4.0%	\$648,200	\$620,000	- 4.4%	
Inventory of Homes for Sale	7	2	- 71.4%				
Months Supply of Inventory	2.4	0.4	- 83.3%				
Cumulative Days on Market Until Sale	19	46	+ 142.1%	24	31	+ 29.2%	
Percent of Original List Price Received*	100.5%	97.7%	- 2.8%	101.4%	104.1%	+ 2.7%	
New Listings	5	0	- 100.0%	22	20	- 9.1%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation



