Falmouth

Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	29	42	+ 44.8%	111	128	+ 15.3%
Closed Sales	31	43	+ 38.7%	115	114	- 0.9%
Median Sales Price*	\$860,000	\$875,000	+ 1.7%	\$720,000	\$756,750	+ 5.1%
Inventory of Homes for Sale	41	65	+ 58.5%			
Months Supply of Inventory	1.2	2.1	+ 75.0%			
Cumulative Days on Market Until Sale	52	43	- 17.3%	50	61	+ 22.0%
Percent of Original List Price Received*	98.7%	100.3%	+ 1.6%	96.2%	97.2%	+ 1.0%
New Listings	32	67	+ 109.4%	113	175	+ 54.9%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	15	9	- 40.0%	35	20	- 42.9%
Closed Sales	8	3	- 62.5%	22	15	- 31.8%
Median Sales Price*	\$525,000	\$552,400	+ 5.2%	\$518,500	\$569,900	+ 9.9%
Inventory of Homes for Sale	11	14	+ 27.3%			
Months Supply of Inventory	1.6	2.2	+ 37.5%			
Cumulative Days on Market Until Sale	73	10	- 86.3%	51	34	- 33.3%
Percent of Original List Price Received*	96.5%	100.3%	+ 3.9%	97.9%	96.9%	- 1.0%
New Listings	16	12	- 25.0%	39	30	- 23.1%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



