

Lawrence

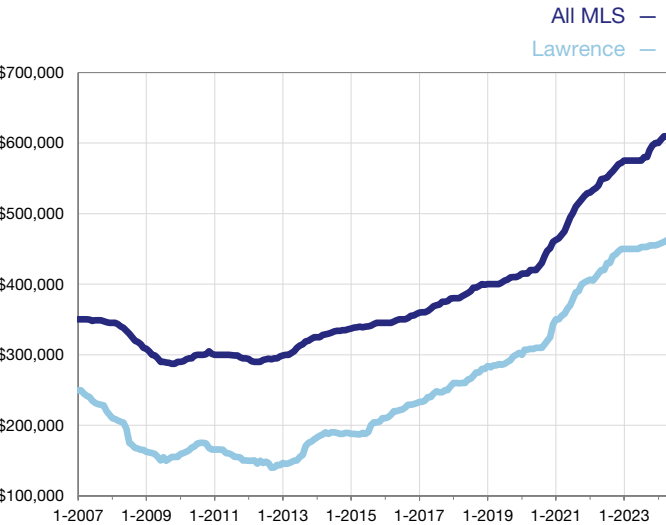
Single-Family Properties	April			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	16	7	- 56.3%	29	32	+ 10.3%
Closed Sales	5	15	+ 200.0%	23	27	+ 17.4%
Median Sales Price*	\$391,000	\$505,000	+ 29.2%	\$440,000	\$505,000	+ 14.8%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	35	19	- 45.7%	27	31	+ 14.8%
Percent of Original List Price Received*	102.6%	103.9%	+ 1.3%	102.9%	102.5%	- 0.4%
New Listings	16	8	- 50.0%	38	36	- 5.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	April			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	3	7	+ 133.3%	19	16	- 15.8%
Closed Sales	10	2	- 80.0%	16	13	- 18.8%
Median Sales Price*	\$322,500	\$267,500	- 17.1%	\$297,500	\$265,000	- 10.9%
Inventory of Homes for Sale	3	11	+ 266.7%	--	--	--
Months Supply of Inventory	0.8	3.1	+ 287.5%	--	--	--
Cumulative Days on Market Until Sale	19	87	+ 357.9%	17	38	+ 123.5%
Percent of Original List Price Received*	98.1%	99.7%	+ 1.6%	98.8%	100.3%	+ 1.5%
New Listings	1	13	+ 1,200.0%	22	24	+ 9.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

