Lenox

Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	3	7	+ 133.3%	13	14	+ 7.7%
Closed Sales	2	2	0.0%	9	10	+ 11.1%
Median Sales Price*	\$627,000	\$647,500	+ 3.3%	\$754,000	\$968,000	+ 28.4%
Inventory of Homes for Sale	12	9	- 25.0%			
Months Supply of Inventory	3.6	2.3	- 36.1%			
Cumulative Days on Market Until Sale	56	53	- 5.4%	90	105	+ 16.7%
Percent of Original List Price Received*	102.8%	92.7%	- 9.8%	95.9%	93.0%	- 3.0%
New Listings	6	7	+ 16.7%	17	18	+ 5.9%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	3	0	- 100.0%	9	8	- 11.1%	
Closed Sales	0	4		6	12	+ 100.0%	
Median Sales Price*	\$0	\$266,750		\$712,500	\$321,500	- 54.9%	
Inventory of Homes for Sale	7	1	- 85.7%				
Months Supply of Inventory	2.9	0.3	- 89.7%				
Cumulative Days on Market Until Sale	0	61		77	95	+ 23.4%	
Percent of Original List Price Received*	0.0%	100.7%		99.9%	99.3%	- 0.6%	
New Listings	2	0	- 100.0%	14	8	- 42.9%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



