## Saugus

Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	22	26	+ 18.2%	61	60	- 1.6%
Closed Sales	13	10	- 23.1%	52	45	- 13.5%
Median Sales Price*	\$560,000	\$719,000	+ 28.4%	\$590,000	\$680,000	+ 15.3%
Inventory of Homes for Sale	18	14	- 22.2%			
Months Supply of Inventory	0.9	8.0	- 11.1%			
Cumulative Days on Market Until Sale	20	14	- 30.0%	25	24	- 4.0%
Percent of Original List Price Received*	102.8%	106.1%	+ 3.2%	101.0%	103.2%	+ 2.2%
New Listings	20	32	+ 60.0%	73	73	0.0%

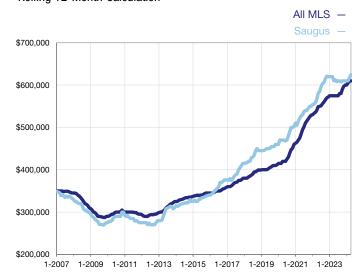
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	4	+ 100.0%	11	13	+ 18.2%	
Closed Sales	3	3	0.0%	11	10	- 9.1%	
Median Sales Price*	\$450,000	\$445,000	- 1.1%	\$450,000	\$435,000	- 3.3%	
Inventory of Homes for Sale	2	0	- 100.0%				
Months Supply of Inventory	0.6	0.0	- 100.0%				
Cumulative Days on Market Until Sale	9	37	+ 311.1%	24	31	+ 29.2%	
Percent of Original List Price Received*	105.1%	98.9%	- 5.9%	102.2%	97.0%	- 5.1%	
New Listings	3	4	+ 33.3%	11	11	0.0%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price – Condominium Properties**

Rolling 12-Month Calculation

