Wayland

Single-Family Properties	April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	10	12	+ 20.0%	29	35	+ 20.7%
Closed Sales	7	3	- 57.1%	20	23	+ 15.0%
Median Sales Price*	\$1,165,000	\$1,350,000	+ 15.9%	\$952,500	\$1,125,000	+ 18.1%
Inventory of Homes for Sale	14	18	+ 28.6%			
Months Supply of Inventory	1.3	1.8	+ 38.5%			
Cumulative Days on Market Until Sale	20	36	+ 80.0%	37	58	+ 56.8%
Percent of Original List Price Received*	105.4%	99.9%	- 5.2%	102.2%	92.5%	- 9.5%
New Listings	13	17	+ 30.8%	37	50	+ 35.1%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	1	4	+ 300.0%	4	11	+ 175.0%	
Closed Sales	1	6	+ 500.0%	6	12	+ 100.0%	
Median Sales Price*	\$1,050,000	\$963,113	- 8.3%	\$567,500	\$908,063	+ 60.0%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.1	0.7	- 36.4%				
Cumulative Days on Market Until Sale	93	51	- 45.2%	51	49	- 3.9%	
Percent of Original List Price Received*	91.3%	97.5%	+ 6.8%	94.2%	97.7%	+ 3.7%	
New Listings	1	3	+ 200.0%	6	8	+ 33.3%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



