

Beacon Hill

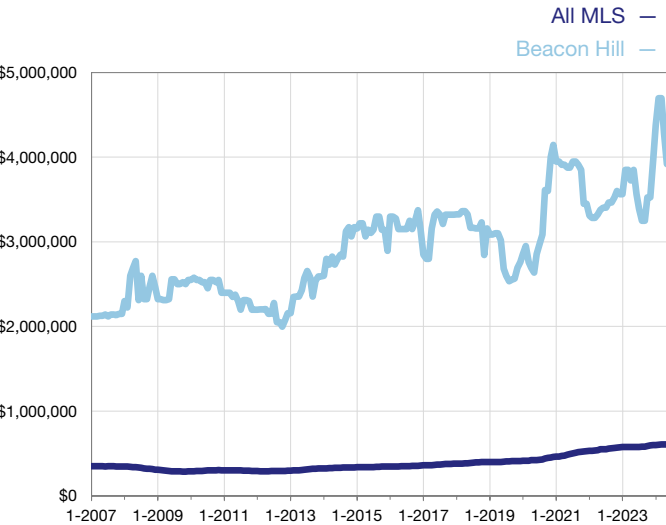
Single-Family Properties	May			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	5	3	- 40.0%	9	16	+ 77.8%
Closed Sales	1	5	+ 400.0%	5	10	+ 100.0%
Median Sales Price*	\$7,400,000	\$3,750,000	- 49.3%	\$4,375,000	\$4,017,500	- 8.2%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--
Months Supply of Inventory	4.7	5.1	+ 8.5%	--	--	--
Cumulative Days on Market Until Sale	236	75	- 68.2%	129	103	- 20.2%
Percent of Original List Price Received*	82.2%	96.8%	+ 17.8%	86.5%	94.4%	+ 9.1%
New Listings	3	2	- 33.3%	15	24	+ 60.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	May			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	11	18	+ 63.6%	52	51	- 1.9%
Closed Sales	18	15	- 16.7%	44	38	- 13.6%
Median Sales Price*	\$834,500	\$1,325,000	+ 58.8%	\$834,500	\$920,000	+ 10.2%
Inventory of Homes for Sale	53	48	- 9.4%	--	--	--
Months Supply of Inventory	5.3	5.4	+ 1.9%	--	--	--
Cumulative Days on Market Until Sale	43	46	+ 7.0%	54	44	- 18.5%
Percent of Original List Price Received*	98.2%	97.9%	- 0.3%	97.8%	98.6%	+ 0.8%
New Listings	19	19	0.0%	83	98	+ 18.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

