## Lunenburg

Single-Family Properties	May			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	19	16	- 15.8%	49	60	+ 22.4%
Closed Sales	11	15	+ 36.4%	38	45	+ 18.4%
Median Sales Price*	\$650,000	\$555,000	- 14.6%	\$507,500	\$547,400	+ 7.9%
Inventory of Homes for Sale	23	15	- 34.8%			
Months Supply of Inventory	1.9	1.3	- 31.6%			
Cumulative Days on Market Until Sale	18	35	+ 94.4%	46	41	- 10.9%
Percent of Original List Price Received*	104.8%	104.0%	- 0.8%	97.8%	101.6%	+ 3.9%
New Listings	16	18	+ 12.5%	63	65	+ 3.2%

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		May			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	0	- 100.0%	3	4	+ 33.3%	
Closed Sales	1	0	- 100.0%	2	4	+ 100.0%	
Median Sales Price*	\$445,000	\$0	- 100.0%	\$567,500	\$520,450	- 8.3%	
Inventory of Homes for Sale	2	0	- 100.0%				
Months Supply of Inventory	1.4	0.0	- 100.0%				
Cumulative Days on Market Until Sale	13	0	- 100.0%	12	33	+ 175.0%	
Percent of Original List Price Received*	98.9%	0.0%	- 100.0%	99.4%	100.9%	+ 1.5%	
New Listings	2	0	- 100.0%	5	3	- 40.0%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation



