Natick

Single-Family Properties		May		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	33	31	- 6.1%	113	118	+ 4.4%
Closed Sales	33	27	- 18.2%	78	101	+ 29.5%
Median Sales Price*	\$879,000	\$940,000	+ 6.9%	\$854,500	\$940,000	+ 10.0%
Inventory of Homes for Sale	31	43	+ 38.7%			
Months Supply of Inventory	1.5	2.1	+ 40.0%			
Cumulative Days on Market Until Sale	28	17	- 39.3%	40	32	- 20.0%
Percent of Original List Price Received*	102.7%	102.7%	0.0%	100.5%	101.1%	+ 0.6%
New Listings	35	51	+ 45.7%	138	159	+ 15.2%

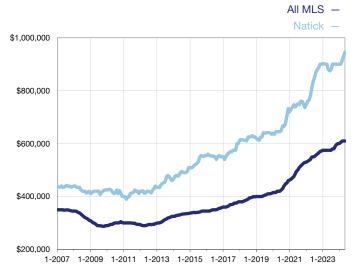
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		May			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	10	19	+ 90.0%	45	55	+ 22.2%	
Closed Sales	8	11	+ 37.5%	38	39	+ 2.6%	
Median Sales Price*	\$612,500	\$700,000	+ 14.3%	\$677,500	\$700,000	+ 3.3%	
Inventory of Homes for Sale	13	13	0.0%				
Months Supply of Inventory	1.5	1.6	+ 6.7%				
Cumulative Days on Market Until Sale	19	27	+ 42.1%	27	35	+ 29.6%	
Percent of Original List Price Received*	102.1%	106.2%	+ 4.0%	100.1%	102.1%	+ 2.0%	
New Listings	11	19	+ 72.7%	52	63	+ 21.2%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

