## Salem

| Single-Family Properties                 | May       |           |          | Year to Date |           |         |
|--|-----------|-----------|----------|--------------|-----------|---------|
| Key Metrics                              | 2023      | 2024      | +/-      | 2023         | 2024      | +/-     |
| Pending Sales                            | 16        | 13        | - 18.8%  | 66           | 46        | - 30.3% |
| Closed Sales                             | 13        | 15        | + 15.4%  | 48           | 42        | - 12.5% |
| Median Sales Price*                      | \$580,000 | \$710,000 | + 22.4%  | \$570,000    | \$663,750 | + 16.4% |
| Inventory of Homes for Sale              | 10        | 21        | + 110.0% |              |           |         |
| Months Supply of Inventory               | 0.7       | 2.2       | + 214.3% |              |           |         |
| Cumulative Days on Market Until Sale     | 44        | 17        | - 61.4%  | 44           | 19        | - 56.8% |
| Percent of Original List Price Received* | 107.4%    | 99.5%     | - 7.4%   | 102.0%       | 102.2%    | + 0.2%  |
| New Listings                             | 20        | 24        | + 20.0%  | 62           | 65        | + 4.8%  |

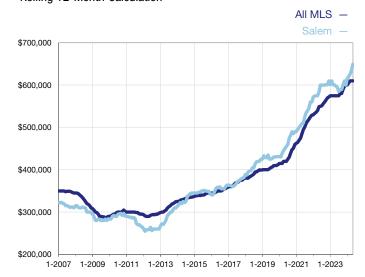
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| <b>Condominium Properties</b>            |           | May       |          |           | Year to Date |         |  |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| Key Metrics                              | 2023      | 2024      | +/-      | 2023      | 2024         | +/-     |  |
| Pending Sales                            | 20        | 30        | + 50.0%  | 91        | 110          | + 20.9% |  |
| Closed Sales                             | 27        | 21        | - 22.2%  | 88        | 100          | + 13.6% |  |
| Median Sales Price*                      | \$455,000 | \$548,500 | + 20.5%  | \$468,750 | \$491,500    | + 4.9%  |  |
| Inventory of Homes for Sale              | 15        | 24        | + 60.0%  |           |              |         |  |
| Months Supply of Inventory               | 0.7       | 1.1       | + 57.1%  |           |              |         |  |
| Cumulative Days on Market Until Sale     | 18        | 28        | + 55.6%  | 38        | 32           | - 15.8% |  |
| Percent of Original List Price Received* | 105.8%    | 101.8%    | - 3.8%   | 100.1%    | 100.3%       | + 0.2%  |  |
| New Listings                             | 18        | 39        | + 116.7% | 88        | 119          | + 35.2% |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price – Condominium Properties**

Rolling 12-Month Calculation

