

Ayer

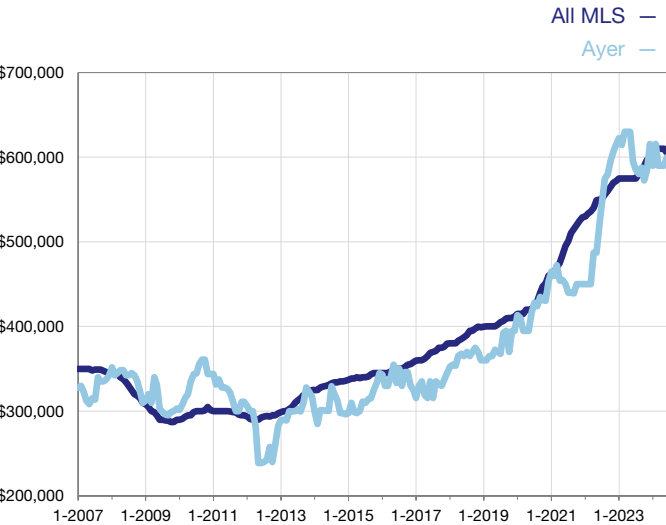
Single-Family Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	6	9	+ 50.0%	33	39	+ 18.2%
Closed Sales	6	8	+ 33.3%	32	34	+ 6.3%
Median Sales Price*	\$590,000	\$642,500	+ 8.9%	\$612,500	\$595,000	- 2.9%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--
Cumulative Days on Market Until Sale	15	14	- 6.7%	35	18	- 48.6%
Percent of Original List Price Received*	102.9%	105.6%	+ 2.6%	101.0%	102.2%	+ 1.2%
New Listings	7	10	+ 42.9%	35	48	+ 37.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	4	2	- 50.0%	22	12	- 45.5%
Closed Sales	10	1	- 90.0%	19	10	- 47.4%
Median Sales Price*	\$589,900	\$329,900	- 44.1%	\$542,500	\$355,000	- 34.6%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--
Cumulative Days on Market Until Sale	22	32	+ 45.5%	27	29	+ 7.4%
Percent of Original List Price Received*	103.2%	100.0%	- 3.1%	103.1%	104.1%	+ 1.0%
New Listings	4	4	0.0%	27	14	- 48.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

