

Beacon Hill

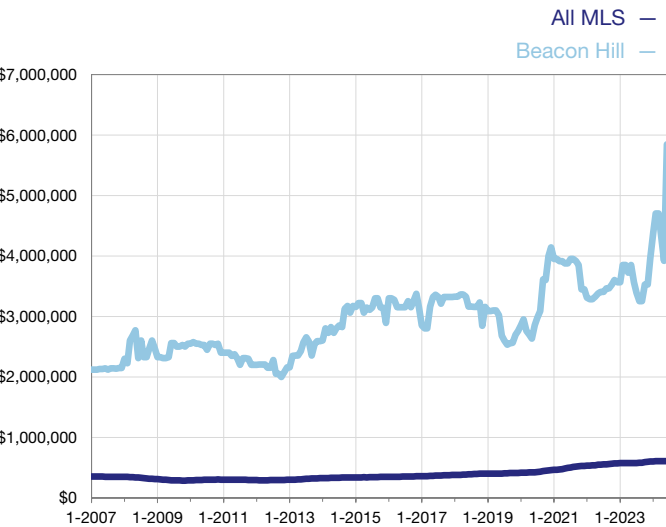
Single-Family Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	2	+ 100.0%	10	18	+ 80.0%
Closed Sales	3	4	+ 33.3%	8	14	+ 75.0%
Median Sales Price*	\$3,225,000	\$3,725,000	+ 15.5%	\$3,375,000	\$3,937,500	+ 16.7%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	3.7	4.5	+ 21.6%	--	--	--
Cumulative Days on Market Until Sale	26	77	+ 196.2%	90	96	+ 6.7%
Percent of Original List Price Received*	98.2%	89.2%	- 9.2%	90.9%	92.9%	+ 2.2%
New Listings	2	2	0.0%	17	26	+ 52.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	14	9	- 35.7%	66	58	- 12.1%
Closed Sales	10	12	+ 20.0%	54	50	- 7.4%
Median Sales Price*	\$785,000	\$757,000	- 3.6%	\$814,500	\$875,000	+ 7.4%
Inventory of Homes for Sale	44	45	+ 2.3%	--	--	--
Months Supply of Inventory	4.4	5.4	+ 22.7%	--	--	--
Cumulative Days on Market Until Sale	21	51	+ 142.9%	48	46	- 4.2%
Percent of Original List Price Received*	98.9%	98.8%	- 0.1%	98.0%	98.6%	+ 0.6%
New Listings	10	11	+ 10.0%	93	109	+ 17.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

