

Beverly

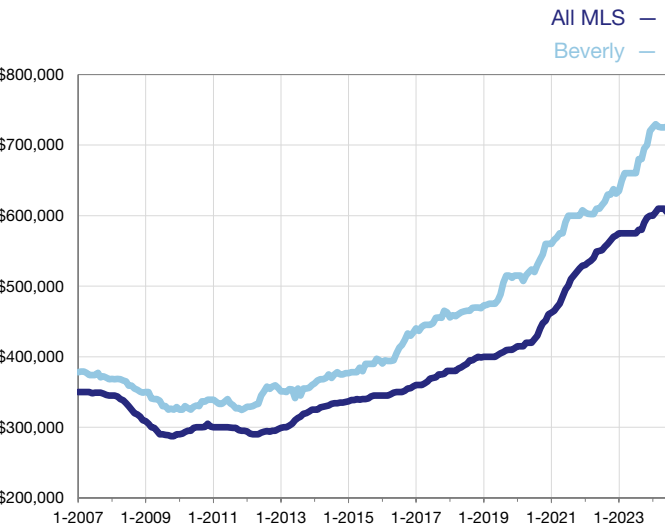
Single-Family Properties	June			Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	20	26	+ 30.0%	90	110	+ 22.2%
Closed Sales	15	16	+ 6.7%	81	85	+ 4.9%
Median Sales Price*	\$685,000	\$765,000	+ 11.7%	\$695,000	\$705,000	+ 1.4%
Inventory of Homes for Sale	36	30	- 16.7%	--	--	--
Months Supply of Inventory	2.0	1.7	- 15.0%	--	--	--
Cumulative Days on Market Until Sale	25	18	- 28.0%	30	33	+ 10.0%
Percent of Original List Price Received*	103.0%	107.7%	+ 4.6%	102.6%	102.7%	+ 0.1%
New Listings	34	29	- 14.7%	117	129	+ 10.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
Key Metrics	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	6	9	+ 50.0%	38	46	+ 21.1%
Closed Sales	11	13	+ 18.2%	39	43	+ 10.3%
Median Sales Price*	\$515,000	\$530,000	+ 2.9%	\$460,000	\$505,000	+ 9.8%
Inventory of Homes for Sale	10	9	- 10.0%	--	--	--
Months Supply of Inventory	1.3	1.1	- 15.4%	--	--	--
Cumulative Days on Market Until Sale	29	47	+ 62.1%	29	30	+ 3.4%
Percent of Original List Price Received*	107.6%	102.3%	- 4.9%	103.3%	101.5%	- 1.7%
New Listings	11	12	+ 9.1%	43	54	+ 25.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

