

Concord

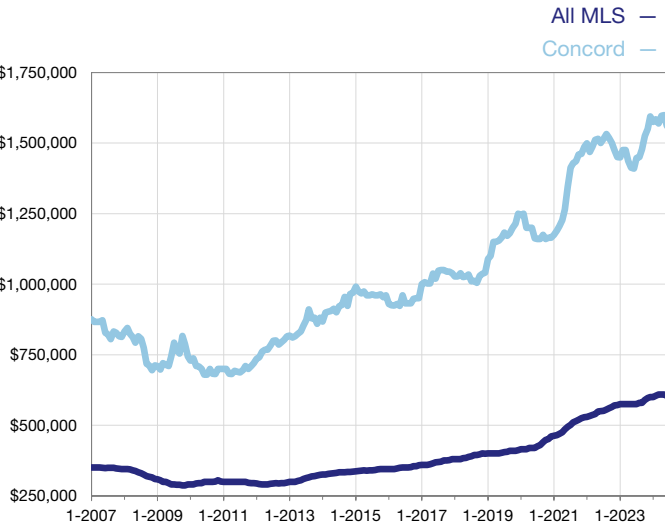
Single-Family Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	19	29	+ 52.6%	91	111	+ 22.0%
Closed Sales	25	22	- 12.0%	71	82	+ 15.5%
Median Sales Price*	\$1,780,000	\$1,565,000	- 12.1%	\$1,606,000	\$1,566,500	- 2.5%
Inventory of Homes for Sale	27	30	+ 11.1%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--
Cumulative Days on Market Until Sale	28	20	- 28.6%	53	33	- 37.7%
Percent of Original List Price Received*	101.5%	103.4%	+ 1.9%	101.3%	104.7%	+ 3.4%
New Listings	14	21	+ 50.0%	108	140	+ 29.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	3	+ 50.0%	22	30	+ 36.4%
Closed Sales	4	3	- 25.0%	22	33	+ 50.0%
Median Sales Price*	\$1,092,500	\$781,000	- 28.5%	\$677,500	\$645,000	- 4.8%
Inventory of Homes for Sale	9	3	- 66.7%	--	--	--
Months Supply of Inventory	3.5	0.7	- 80.0%	--	--	--
Cumulative Days on Market Until Sale	56	78	+ 39.3%	43	35	- 18.6%
Percent of Original List Price Received*	94.4%	96.5%	+ 2.2%	100.6%	103.1%	+ 2.5%
New Listings	6	3	- 50.0%	30	28	- 6.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

