Falmouth

Single-Family Properties		June		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	23	35	+ 52.2%	170	194	+ 14.1%
Closed Sales	28	34	+ 21.4%	176	189	+ 7.4%
Median Sales Price*	\$682,500	\$862,500	+ 26.4%	\$737,500	\$780,000	+ 5.8%
Inventory of Homes for Sale	57	96	+ 68.4%			
Months Supply of Inventory	1.8	3.0	+ 66.7%			
Cumulative Days on Market Until Sale	18	34	+ 88.9%	40	50	+ 25.0%
Percent of Original List Price Received*	104.6%	98.8%	- 5.5%	98.2%	98.1%	- 0.1%
New Listings	36	55	+ 52.8%	195	279	+ 43.1%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		June			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	0	8		47	34	- 27.7%	
Closed Sales	11	12	+ 9.1%	47	35	- 25.5%	
Median Sales Price*	\$665,000	\$715,000	+ 7.5%	\$505,000	\$675,000	+ 33.7%	
Inventory of Homes for Sale	12	21	+ 75.0%				
Months Supply of Inventory	1.6	3.6	+ 125.0%				
Cumulative Days on Market Until Sale	22	27	+ 22.7%	34	27	- 20.6%	
Percent of Original List Price Received*	99.4%	99.3%	- 0.1%	99.1%	98.0%	- 1.1%	
New Listings	5	14	+ 180.0%	52	52	0.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



