

Lawrence

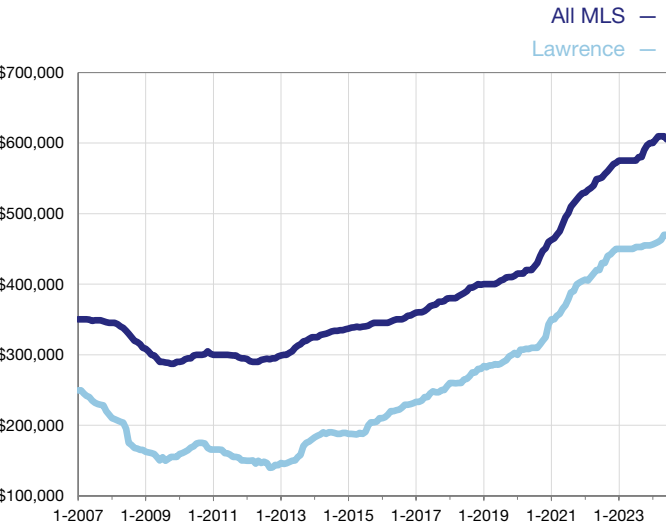
Single-Family Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	11	+ 37.5%	48	58	+ 20.8%
Closed Sales	16	12	- 25.0%	49	48	- 2.0%
Median Sales Price*	\$452,500	\$545,000	+ 20.4%	\$440,000	\$515,000	+ 17.0%
Inventory of Homes for Sale	8	11	+ 37.5%	--	--	--
Months Supply of Inventory	0.9	1.2	+ 33.3%	--	--	--
Cumulative Days on Market Until Sale	20	20	0.0%	23	27	+ 17.4%
Percent of Original List Price Received*	102.9%	103.1%	+ 0.2%	103.5%	103.2%	- 0.3%
New Listings	6	15	+ 150.0%	53	71	+ 34.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	9	+ 800.0%	23	31	+ 34.8%
Closed Sales	4	9	+ 125.0%	25	25	0.0%
Median Sales Price*	\$190,000	\$275,000	+ 44.7%	\$235,000	\$275,000	+ 17.0%
Inventory of Homes for Sale	5	7	+ 40.0%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--
Cumulative Days on Market Until Sale	23	19	- 17.4%	17	29	+ 70.6%
Percent of Original List Price Received*	98.8%	102.6%	+ 3.8%	99.3%	101.1%	+ 1.8%
New Listings	4	9	+ 125.0%	28	38	+ 35.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

