Lunenburg

Single-Family Properties		June		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	13	16	+ 23.1%	62	72	+ 16.1%
Closed Sales	15	19	+ 26.7%	53	64	+ 20.8%
Median Sales Price*	\$500,000	\$632,500	+ 26.5%	\$500,000	\$570,000	+ 14.0%
Inventory of Homes for Sale	25	10	- 60.0%			
Months Supply of Inventory	2.1	0.9	- 57.1%			
Cumulative Days on Market Until Sale	65	43	- 33.8%	51	42	- 17.6%
Percent of Original List Price Received*	98.6%	101.6%	+ 3.0%	98.0%	101.6%	+ 3.7%
New Listings	18	7	- 61.1%	81	72	- 11.1%

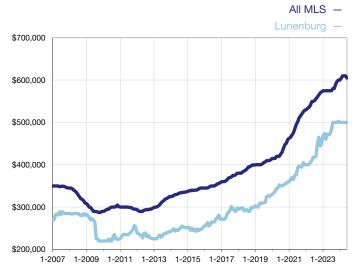
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		June			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	0	- 100.0%	5	4	- 20.0%	
Closed Sales	2	1	- 50.0%	4	5	+ 25.0%	
Median Sales Price*	\$336,250	\$406,000	+ 20.7%	\$436,250	\$515,900	+ 18.3%	
Inventory of Homes for Sale	2	5	+ 150.0%				
Months Supply of Inventory	1.4	3.9	+ 178.6%				
Cumulative Days on Market Until Sale	13	23	+ 76.9%	13	31	+ 138.5%	
Percent of Original List Price Received*	110.1%	105.5%	- 4.2%	104.8%	101.8%	- 2.9%	
New Listings	2	5	+ 150.0%	7	8	+ 14.3%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

