## **Ayer**

Single-Family Properties		July		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	4	4	0.0%	37	43	+ 16.2%
Closed Sales	6	9	+ 50.0%	38	43	+ 13.2%
Median Sales Price*	\$469,000	\$554,600	+ 18.3%	\$590,000	\$590,000	0.0%
Inventory of Homes for Sale	3	6	+ 100.0%			
Months Supply of Inventory	0.5	1.2	+ 140.0%			
Cumulative Days on Market Until Sale	25	34	+ 36.0%	34	21	- 38.2%
Percent of Original List Price Received*	102.8%	100.3%	- 2.4%	101.3%	101.8%	+ 0.5%
New Listings	4	4	0.0%	39	52	+ 33.3%

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	4	2	- 50.0%	26	14	- 46.2%	
Closed Sales	4	1	- 75.0%	23	11	- 52.2%	
Median Sales Price*	\$395,000	\$313,000	- 20.8%	\$530,000	\$350,000	- 34.0%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.2	1.1	+ 450.0%				
Cumulative Days on Market Until Sale	39	21	- 46.2%	29	29	0.0%	
Percent of Original List Price Received*	94.6%	108.3%	+ 14.5%	101.6%	104.5%	+ 2.9%	
New Listings	1	0	- 100.0%	28	14	- 50.0%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price – Condominium Properties**

Rolling 12-Month Calculation



