Falmouth

Single-Family Properties	July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	37	45	+ 21.6%	207	236	+ 14.0%
Closed Sales	26	33	+ 26.9%	202	222	+ 9.9%
Median Sales Price*	\$797,500	\$865,000	+ 8.5%	\$751,500	\$782,500	+ 4.1%
Inventory of Homes for Sale	55	93	+ 69.1%			
Months Supply of Inventory	1.7	2.9	+ 70.6%			
Cumulative Days on Market Until Sale	39	35	- 10.3%	40	47	+ 17.5%
Percent of Original List Price Received*	99.4%	97.3%	- 2.1%	98.3%	98.0%	- 0.3%
New Listings	39	42	+ 7.7%	234	324	+ 38.5%

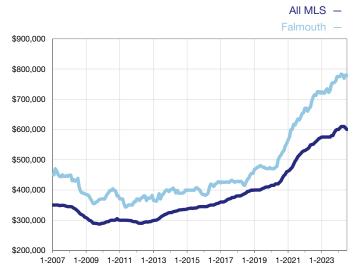
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	7	10	+ 42.9%	54	44	- 18.5%
Closed Sales	2	1	- 50.0%	49	37	- 24.5%
Median Sales Price*	\$545,000	\$1,275,000	+ 133.9%	\$505,000	\$700,000	+ 38.6%
Inventory of Homes for Sale	9	15	+ 66.7%			
Months Supply of Inventory	1.1	2.5	+ 127.3%			
Cumulative Days on Market Until Sale	61	9	- 85.2%	35	29	- 17.1%
Percent of Original List Price Received*	93.1%	102.0%	+ 9.6%	98.9%	98.0%	- 0.9%
New Listings	4	6	+ 50.0%	56	58	+ 3.6%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

