

# Lawrence

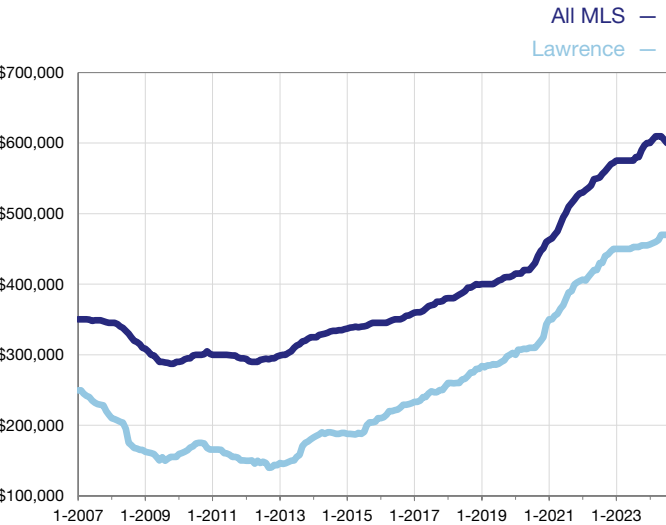
Single-Family Properties	July			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	9	11	+ 22.2%	57	68	+ 19.3%
Closed Sales	7	11	+ 57.1%	56	59	+ 5.4%
Median Sales Price*	\$470,000	\$540,000	+ 14.9%	\$450,000	\$515,000	+ 14.4%
Inventory of Homes for Sale	10	12	+ 20.0%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--
Cumulative Days on Market Until Sale	20	15	- 25.0%	23	24	+ 4.3%
Percent of Original List Price Received*	103.0%	106.2%	+ 3.1%	103.4%	103.7%	+ 0.3%
New Listings	14	11	- 21.4%	67	82	+ 22.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	5	6	+ 20.0%	28	34	+ 21.4%
Closed Sales	2	3	+ 50.0%	27	28	+ 3.7%
Median Sales Price*	\$331,000	\$280,000	- 15.4%	\$285,000	\$277,500	- 2.6%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--
Cumulative Days on Market Until Sale	5	33	+ 560.0%	16	30	+ 87.5%
Percent of Original List Price Received*	112.4%	101.5%	- 9.7%	100.3%	101.2%	+ 0.9%
New Listings	4	3	- 25.0%	32	41	+ 28.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

