Lunenburg

Single-Family Properties		July		Year to Date			
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	15	13	- 13.3%	77	82	+ 6.5%	
Closed Sales	12	7	- 41.7%	65	71	+ 9.2%	
Median Sales Price*	\$609,950	\$627,000	+ 2.8%	\$535,000	\$580,000	+ 8.4%	
Inventory of Homes for Sale	26	12	- 53.8%				
Months Supply of Inventory	2.3	1.1	- 52.2%				
Cumulative Days on Market Until Sale	23	52	+ 126.1%	46	43	- 6.5%	
Percent of Original List Price Received*	99.2%	97.9%	- 1.3%	98.3%	101.2%	+ 3.0%	
New Listings	18	14	- 22.2%	99	86	- 13.1%	

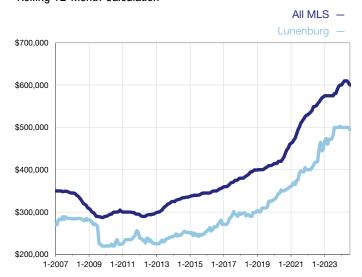
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	2	0.0%	7	6	- 14.3%	
Closed Sales	2	0	- 100.0%	6	5	- 16.7%	
Median Sales Price*	\$382,500	\$0	- 100.0%	\$406,250	\$515,900	+ 27.0%	
Inventory of Homes for Sale	0	4					
Months Supply of Inventory	0.0	3.1					
Cumulative Days on Market Until Sale	54	0	- 100.0%	26	31	+ 19.2%	
Percent of Original List Price Received*	98.2%	0.0%	- 100.0%	102.6%	101.8%	- 0.8%	
New Listings	0	1		7	9	+ 28.6%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

