

# Saugus

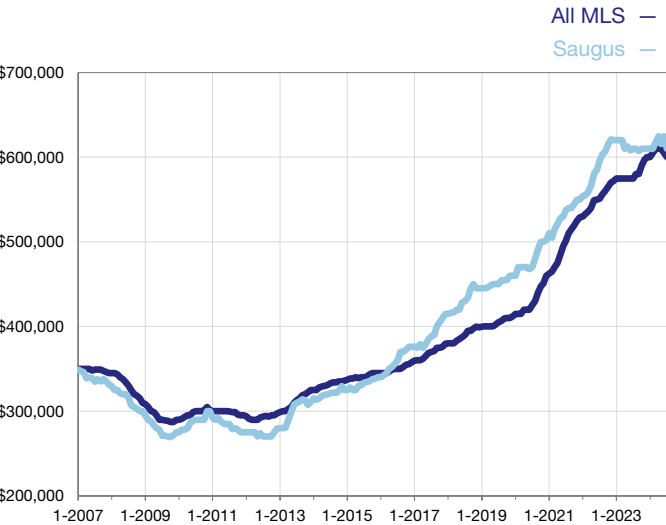
Single-Family Properties	July			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	19	17	- 10.5%	113	115	+ 1.8%
Closed Sales	16	24	+ 50.0%	102	109	+ 6.9%
Median Sales Price*	\$684,000	\$640,000	- 6.4%	\$617,750	\$680,000	+ 10.1%
Inventory of Homes for Sale	31	30	- 3.2%	--	--	--
Months Supply of Inventory	1.6	1.7	+ 6.3%	--	--	--
Cumulative Days on Market Until Sale	23	19	- 17.4%	22	21	- 4.5%
Percent of Original List Price Received*	103.7%	103.6%	- 0.1%	103.0%	103.7%	+ 0.7%
New Listings	28	17	- 39.3%	145	149	+ 2.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	5	+ 400.0%	19	23	+ 21.1%
Closed Sales	3	3	0.0%	19	19	0.0%
Median Sales Price*	\$445,000	\$425,000	- 4.5%	\$450,000	\$425,000	- 5.6%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	1.5	0.3	- 80.0%	--	--	--
Cumulative Days on Market Until Sale	30	16	- 46.7%	23	25	+ 8.7%
Percent of Original List Price Received*	103.8%	104.6%	+ 0.8%	103.7%	101.0%	- 2.6%
New Listings	3	3	0.0%	21	22	+ 4.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

