Southborough

Single-Family Properties	July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	9	6	- 33.3%	64	50	- 21.9%
Closed Sales	14	11	- 21.4%	58	55	- 5.2%
Median Sales Price*	\$950,000	\$1,062,000	+ 11.8%	\$950,000	\$1,080,000	+ 13.7%
Inventory of Homes for Sale	10	16	+ 60.0%			
Months Supply of Inventory	1.1	2.2	+ 100.0%			
Cumulative Days on Market Until Sale	23	55	+ 139.1%	27	46	+ 70.4%
Percent of Original List Price Received*	99.2%	99.9%	+ 0.7%	100.7%	98.9%	- 1.8%
New Listings	6	6	0.0%	70	60	- 14.3%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	1	0	- 100.0%	6	6	0.0%
Closed Sales	2	3	+ 50.0%	7	8	+ 14.3%
Median Sales Price*	\$625,000	\$680,000	+ 8.8%	\$525,250	\$639,500	+ 21.8%
Inventory of Homes for Sale	0	0				
Months Supply of Inventory	0.0	0.0				
Cumulative Days on Market Until Sale	24	20	- 16.7%	18	23	+ 27.8%
Percent of Original List Price Received*	99.3%	100.1%	+ 0.8%	100.1%	102.5%	+ 2.4%
New Listings	0	0		6	4	- 33.3%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



