Wellfleet

Single-Family Properties		July		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	6	7	+ 16.7%	38	33	- 13.2%
Closed Sales	8	3	- 62.5%	31	30	- 3.2%
Median Sales Price*	\$1,262,500	\$875,000	- 30.7%	\$1,100,000	\$875,000	- 20.5%
Inventory of Homes for Sale	15	34	+ 126.7%			
Months Supply of Inventory	2.8	6.3	+ 125.0%			
Cumulative Days on Market Until Sale	33	15	- 54.5%	50	47	- 6.0%
Percent of Original List Price Received*	91.2%	106.5%	+ 16.8%	92.8%	99.6%	+ 7.3%
New Listings	5	10	+ 100.0%	45	58	+ 28.9%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	1	2	+ 100.0%	4	8	+ 100.0%	
Closed Sales	1	1	0.0%	3	6	+ 100.0%	
Median Sales Price*	\$735,000	\$675,700	- 8.1%	\$735,000	\$487,500	- 33.7%	
Inventory of Homes for Sale	5	7	+ 40.0%				
Months Supply of Inventory	4.4	4.8	+ 9.1%				
Cumulative Days on Market Until Sale	89	4	- 95.5%	83	71	- 14.5%	
Percent of Original List Price Received*	86.5%	100.1%	+ 15.7%	93.5%	91.4%	- 2.2%	
New Listings	3	2	- 33.3%	10	12	+ 20.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



