

Local Market Update – August 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

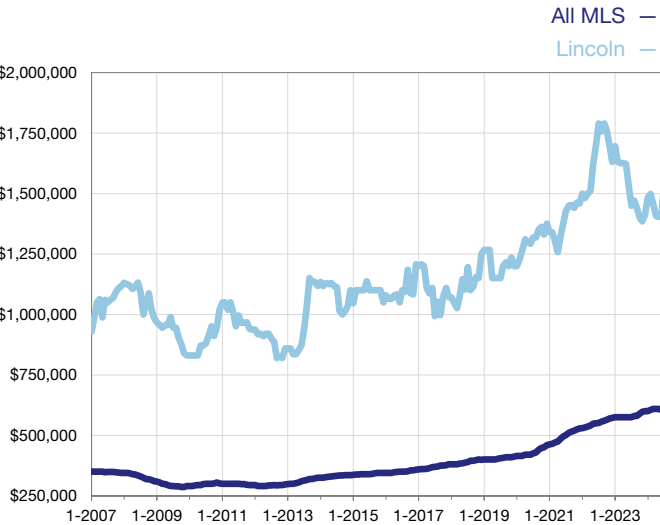
Single-Family Properties	August			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	3	+ 200.0%	32	29	- 9.4%
Closed Sales	5	6	+ 20.0%	32	29	- 9.4%
Median Sales Price*	\$1,598,000	\$1,253,000	- 21.6%	\$1,436,250	\$1,365,000	- 5.0%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	2.1	2.7	+ 28.6%	--	--	--
Cumulative Days on Market Until Sale	32	29	- 9.4%	42	35	- 16.7%
Percent of Original List Price Received*	98.3%	101.3%	+ 3.1%	103.0%	106.1%	+ 3.0%
New Listings	2	1	- 50.0%	38	42	+ 10.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	August			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	0	1	--	8	12	+ 50.0%
Closed Sales	0	2	--	9	15	+ 66.7%
Median Sales Price*	\$0	\$648,000	--	\$540,800	\$646,000	+ 19.5%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	0	13	--	47	35	- 25.5%
Percent of Original List Price Received*	0.0%	102.4%	--	98.4%	100.7%	+ 2.3%
New Listings	0	0	--	9	13	+ 44.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

