

Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

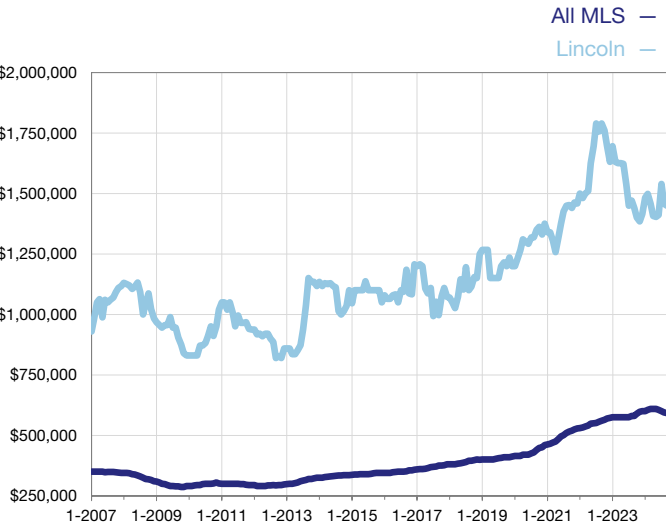
Single-Family Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	4	4	0.0%	36	33	- 8.3%
Closed Sales	2	2	0.0%	34	31	- 8.8%
Median Sales Price*	\$1,957,500	\$1,590,000	- 18.8%	\$1,440,000	\$1,365,000	- 5.2%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	1.9	2.7	+ 42.1%	--	--	--
Cumulative Days on Market Until Sale	14	39	+ 178.6%	40	36	- 10.0%
Percent of Original List Price Received*	106.5%	109.6%	+ 2.9%	103.2%	106.3%	+ 3.0%
New Listings	4	5	+ 25.0%	42	47	+ 11.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	4	+ 100.0%	10	16	+ 60.0%
Closed Sales	0	2	--	9	17	+ 88.9%
Median Sales Price*	\$0	\$597,250	--	\$540,800	\$642,000	+ 18.7%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	2.7	0.9	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	0	28	--	47	34	- 27.7%
Percent of Original List Price Received*	0.0%	102.3%	--	98.4%	100.9%	+ 2.5%
New Listings	5	5	0.0%	14	18	+ 28.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

