

# Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Salisbury

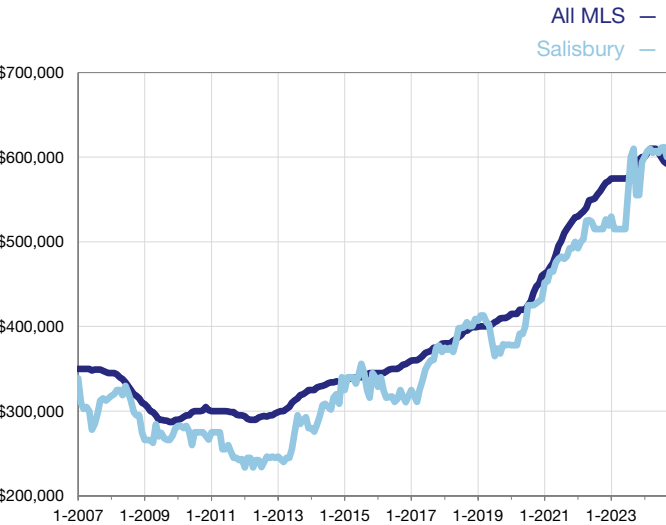
Single-Family Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	3	7	+ 133.3%	32	40	+ 25.0%
Closed Sales	7	6	- 14.3%	35	34	- 2.9%
Median Sales Price*	\$849,900	\$852,500	+ 0.3%	\$600,000	\$687,500	+ 14.6%
Inventory of Homes for Sale	11	17	+ 54.5%	--	--	--
Months Supply of Inventory	2.8	3.8	+ 35.7%	--	--	--
Cumulative Days on Market Until Sale	22	38	+ 72.7%	35	35	0.0%
Percent of Original List Price Received*	102.4%	98.3%	- 4.0%	99.7%	100.4%	+ 0.7%
New Listings	5	9	+ 80.0%	44	58	+ 31.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	6	6	0.0%	50	29	- 42.0%
Closed Sales	6	2	- 66.7%	44	31	- 29.5%
Median Sales Price*	\$569,950	\$490,000	- 14.0%	\$562,500	\$600,000	+ 6.7%
Inventory of Homes for Sale	7	12	+ 71.4%	--	--	--
Months Supply of Inventory	1.5	3.5	+ 133.3%	--	--	--
Cumulative Days on Market Until Sale	62	59	- 4.8%	56	34	- 39.3%
Percent of Original List Price Received*	100.2%	98.1%	- 2.1%	101.3%	99.6%	- 1.7%
New Listings	6	7	+ 16.7%	52	47	- 9.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

