

# Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Saugus

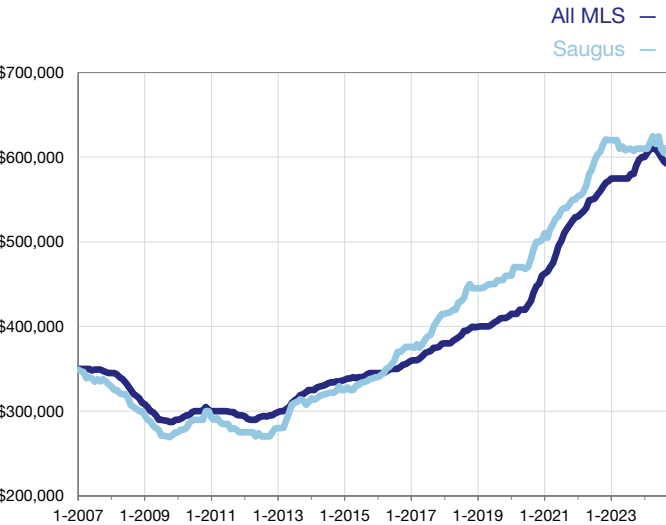
Single-Family Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	26	21	- 19.2%	169	164	- 3.0%
Closed Sales	26	29	+ 11.5%	151	154	+ 2.0%
Median Sales Price*	\$595,000	\$625,000	+ 5.0%	\$610,000	\$673,500	+ 10.4%
Inventory of Homes for Sale	19	21	+ 10.5%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--
Cumulative Days on Market Until Sale	27	27	0.0%	23	22	- 4.3%
Percent of Original List Price Received*	100.7%	101.1%	+ 0.4%	102.3%	103.3%	+ 1.0%
New Listings	29	18	- 37.9%	193	198	+ 2.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	9	6	- 33.3%	31	31	0.0%
Closed Sales	2	0	- 100.0%	23	24	+ 4.3%
Median Sales Price*	\$456,000	\$0	- 100.0%	\$450,000	\$425,000	- 5.6%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.3	0.6	+ 100.0%	--	--	--
Cumulative Days on Market Until Sale	27	0	- 100.0%	22	23	+ 4.5%
Percent of Original List Price Received*	103.4%	0.0%	- 100.0%	104.4%	101.5%	- 2.8%
New Listings	6	5	- 16.7%	31	32	+ 3.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

