

Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Wayland

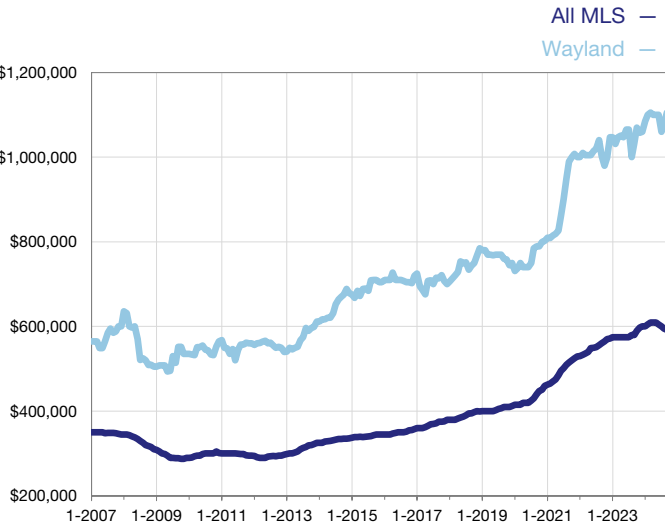
Single-Family Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	6	14	+ 133.3%	84	106	+ 26.2%
Closed Sales	12	11	- 8.3%	81	99	+ 22.2%
Median Sales Price*	\$1,046,500	\$963,900	- 7.9%	\$1,070,000	\$1,125,000	+ 5.1%
Inventory of Homes for Sale	26	15	- 42.3%	--	--	--
Months Supply of Inventory	3.0	1.3	- 56.7%	--	--	--
Cumulative Days on Market Until Sale	36	41	+ 13.9%	27	29	+ 7.4%
Percent of Original List Price Received*	99.2%	92.7%	- 6.6%	103.9%	98.4%	- 5.3%
New Listings	18	14	- 22.2%	111	134	+ 20.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	3	5	+ 66.7%	17	21	+ 23.5%
Closed Sales	1	1	0.0%	16	21	+ 31.3%
Median Sales Price*	\$585,000	\$765,000	+ 30.8%	\$893,500	\$889,900	- 0.4%
Inventory of Homes for Sale	7	6	- 14.3%	--	--	--
Months Supply of Inventory	2.7	2.2	- 18.5%	--	--	--
Cumulative Days on Market Until Sale	21	45	+ 114.3%	41	49	+ 19.5%
Percent of Original List Price Received*	99.3%	96.2%	- 3.1%	95.8%	98.5%	+ 2.8%
New Listings	7	10	+ 42.9%	23	23	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

