Norfolk

Single-Family Properties	October			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	6	11	+ 83.3%	78	112	+ 43.6%
Closed Sales	6	13	+ 116.7%	80	103	+ 28.8%
Median Sales Price*	\$726,343	\$700,000	- 3.6%	\$768,843	\$824,100	+ 7.2%
Inventory of Homes for Sale	25	27	+ 8.0%			
Months Supply of Inventory	3.4	2.5	- 26.5%			
Cumulative Days on Market Until Sale	25	60	+ 140.0%	33	36	+ 9.1%
Percent of Original List Price Received*	100.9%	98.6%	- 2.3%	101.5%	100.2%	- 1.3%
New Listings	11	14	+ 27.3%	94	142	+ 51.1%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		October			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	2	0.0%	36	8	- 77.8%	
Closed Sales	3	0	- 100.0%	34	4	- 88.2%	
Median Sales Price*	\$615,000	\$0	- 100.0%	\$630,000	\$747,500	+ 18.7%	
Inventory of Homes for Sale	1	3	+ 200.0%				
Months Supply of Inventory	0.3	1.9	+ 533.3%				
Cumulative Days on Market Until Sale	37	0	- 100.0%	56	16	- 71.4%	
Percent of Original List Price Received*	100.3%	0.0%	- 100.0%	100.7%	103.7%	+ 3.0%	
New Listings	0	3		33	12	- 63.6%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



