Ayer

Single-Family Properties	November			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	5	2	- 60.0%	50	62	+ 24.0%
Closed Sales	3	4	+ 33.3%	50	63	+ 26.0%
Median Sales Price*	\$485,000	\$494,500	+ 2.0%	\$590,000	\$575,000	- 2.5%
Inventory of Homes for Sale	7	9	+ 28.6%			
Months Supply of Inventory	1.5	1.6	+ 6.7%			
Cumulative Days on Market Until Sale	30	26	- 13.3%	32	23	- 28.1%
Percent of Original List Price Received*	97.6%	100.1%	+ 2.6%	100.5%	101.3%	+ 0.8%
New Listings	3	4	+ 33.3%	56	75	+ 33.9%

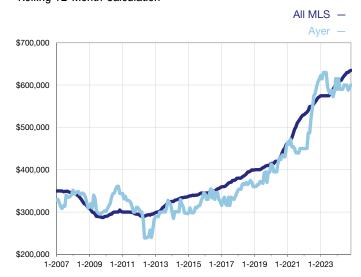
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		November			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	1	4	+ 300.0%	30	22	- 26.7%	
Closed Sales	2	0	- 100.0%	32	18	- 43.8%	
Median Sales Price*	\$388,000	\$0	- 100.0%	\$462,500	\$342,500	- 25.9%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.3	1.0	+ 233.3%				
Cumulative Days on Market Until Sale	15	0	- 100.0%	32	29	- 9.4%	
Percent of Original List Price Received*	105.3%	0.0%	- 100.0%	102.1%	104.2%	+ 2.1%	
New Listings	0	2		32	24	- 25.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

