

# Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hanson

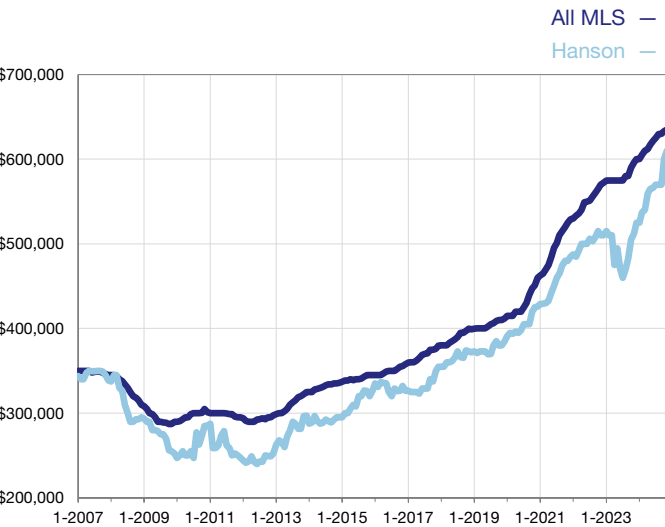
Single-Family Properties	November			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	6	- 25.0%	71	74	+ 4.2%
Closed Sales	5	13	+ 160.0%	66	75	+ 13.6%
Median Sales Price*	\$555,000	\$564,000	+ 1.6%	\$528,315	\$605,000	+ 14.5%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	1.9	0.9	- 52.6%	--	--	--
Cumulative Days on Market Until Sale	50	25	- 50.0%	32	35	+ 9.4%
Percent of Original List Price Received*	96.4%	98.7%	+ 2.4%	100.7%	99.2%	- 1.5%
New Listings	6	2	- 66.7%	79	73	- 7.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	0	2	--	11	23	+ 109.1%
Closed Sales	1	3	+ 200.0%	12	18	+ 50.0%
Median Sales Price*	\$400,000	\$525,000	+ 31.3%	\$420,000	\$591,053	+ 40.7%
Inventory of Homes for Sale	4	11	+ 175.0%	--	--	--
Months Supply of Inventory	2.7	5.0	+ 85.2%	--	--	--
Cumulative Days on Market Until Sale	23	40	+ 73.9%	25	56	+ 124.0%
Percent of Original List Price Received*	100.0%	95.5%	- 4.5%	100.8%	101.0%	+ 0.2%
New Listings	1	2	+ 100.0%	15	32	+ 113.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

