Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Harwich

Single-Family Properties	November			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	17	18	+ 5.9%	170	175	+ 2.9%
Closed Sales	17	15	- 11.8%	167	166	- 0.6%
Median Sales Price*	\$809,000	\$850,000	+ 5.1%	\$741,250	\$819,500	+ 10.6%
Inventory of Homes for Sale	31	39	+ 25.8%			
Months Supply of Inventory	2.0	2.6	+ 30.0%			
Cumulative Days on Market Until Sale	23	28	+ 21.7%	32	41	+ 28.1%
Percent of Original List Price Received*	97.1%	96.2 %	- 0.9%	99.0%	99.1 %	+ 0.1%
New Listings	14	10	- 28.6%	204	222	+ 8.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	0	0		23	15	- 34.8%
Closed Sales	3	0	- 100.0%	22	16	- 27.3%
Median Sales Price*	\$335,000	\$0	- 100.0%	\$393,750	\$427,500	+ 8.6%
Inventory of Homes for Sale	4	3	- 25.0%			
Months Supply of Inventory	1.5	1.7	+ 13.3%			
Cumulative Days on Market Until Sale	22	0	- 100.0%	36	77	+ 113.9%
Percent of Original List Price Received*	99.6%	0.0%	- 100.0%	100.2%	97.0%	- 3.2%
New Listings	0	1		28	18	- 35.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

All MLS -Harwich -\$900,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023



Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation

Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

