

Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Salisbury

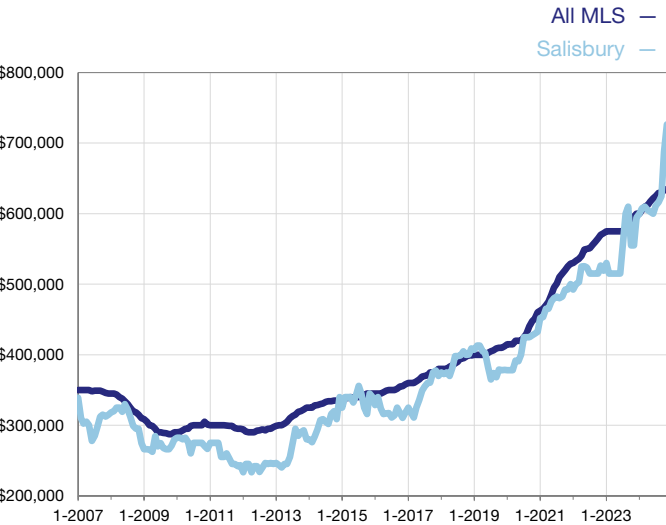
Single-Family Properties	November			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	4	0	- 100.0%	41	46	+ 12.2%
Closed Sales	6	4	- 33.3%	44	44	0.0%
Median Sales Price*	\$616,000	\$581,750	- 5.6%	\$594,250	\$670,000	+ 12.7%
Inventory of Homes for Sale	8	12	+ 50.0%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 30.0%	--	--	--
Cumulative Days on Market Until Sale	21	25	+ 19.0%	33	35	+ 6.1%
Percent of Original List Price Received*	108.4%	101.8%	- 6.1%	101.6%	100.2%	- 1.4%
New Listings	2	2	0.0%	52	66	+ 26.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	3	2	- 33.3%	59	35	- 40.7%
Closed Sales	2	3	+ 50.0%	51	39	- 23.5%
Median Sales Price*	\$555,000	\$500,000	- 9.9%	\$560,000	\$599,900	+ 7.1%
Inventory of Homes for Sale	2	8	+ 300.0%	--	--	--
Months Supply of Inventory	0.4	2.5	+ 525.0%	--	--	--
Cumulative Days on Market Until Sale	38	75	+ 97.4%	52	38	- 26.9%
Percent of Original List Price Received*	101.0%	95.6%	- 5.3%	100.8%	99.1%	- 1.7%
New Listings	0	5	--	56	55	- 1.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

