## Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

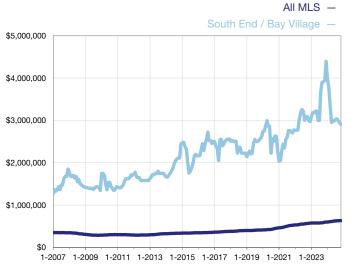
## South End / Bay Village

| Single-Family Properties                 | November    |             |          | Year to Date |             |          |
|------------------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| Key Metrics                              | 2023        | 2024        | +/-      | 2023         | 2024        | +/-      |
| Pending Sales                            | 1           | 5           | + 400.0% | 16           | 40          | + 150.0% |
| Closed Sales                             | 1           | 3           | + 200.0% | 15           | 36          | + 140.0% |
| Median Sales Price*                      | \$3,700,000 | \$1,700,000 | - 54.1%  | \$4,800,000  | \$2,925,500 | - 39.1%  |
| Inventory of Homes for Sale              | 10          | 13          | + 30.0%  |              |             |          |
| Months Supply of Inventory               | 5.6         | 3.6         | - 35.7%  |              |             |          |
| Cumulative Days on Market Until Sale     | 102         | 54          | - 47.1%  | 57           | 62          | + 8.8%   |
| Percent of Original List Price Received* | 92.6%       | 87.6%       | - 5.4%   | 95.7%        | 93.7%       | - 2.1%   |
| New Listings                             | 2           | 5           | + 150.0% | 34           | 59          | + 73.5%  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   |             | November    |          |             | Year to Date |        |  |
|------------------------------------------|-------------|-------------|----------|-------------|--------------|--------|--|
| Key Metrics                              | 2023        | 2024        | +/-      | 2023        | 2024         | +/-    |  |
| Pending Sales                            | 15          | 30          | + 100.0% | 326         | 352          | + 8.0% |  |
| Closed Sales                             | 17          | 27          | + 58.8%  | 359         | 334          | - 7.0% |  |
| Median Sales Price*                      | \$1,320,000 | \$1,180,000 | - 10.6%  | \$1,180,000 | \$1,175,000  | - 0.4% |  |
| Inventory of Homes for Sale              | 109         | 82          | - 24.8%  |             |              |        |  |
| Months Supply of Inventory               | 3.8         | 2.7         | - 28.9%  |             |              |        |  |
| Cumulative Days on Market Until Sale     | 43          | 52          | + 20.9%  | 45          | 47           | + 4.4% |  |
| Percent of Original List Price Received* | 98.1%       | 96.8%       | - 1.3%   | 98.0%       | 97.7%        | - 0.3% |  |
| New Listings                             | 15          | 16          | + 6.7%   | 538         | 557          | + 3.5% |  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation

## MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Copyright ShowingTime Plus, LLC.