Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

West Newbury

| Single-Family Properties | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| Key Metrics | 2023 | 2024 | +/- | 2023 | 2024 | +/- |
| Pending Sales | 5 | 5 | 0.0% | 40 | 40 | 0.0% |
| Closed Sales | 3 | 5 | + 66.7% | 35 | 38 | + 8.6% |
| Median Sales Price* | \$670,000 | \$942,000 | + 40.6% | \$800,000 | \$935,325 | + 16.9% |
| Inventory of Homes for Sale | 11 | 3 | - 72.7% | | | |
| Months Supply of Inventory | 3.2 | 0.8 | - 75.0% | | | |
| Cumulative Days on Market Until Sale | 22 | 50 | + 127.3% | 28 | 45 | + 60.7% |
| Percent of Original List Price Received* | 99.7% | 95.4% | - 4.3% | 102.4% | 99.3% | - 3.0% |
| New Listings | 7 | 1 | - 85.7% | 62 | 42 | - 32.3% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | November | | | Year to Date | | |
|--|------|----------|---------|-----------|--------------|----------|--|
| Key Metrics | 2023 | 2024 | +/- | 2023 | 2024 | + / - | |
| Pending Sales | 0 | 0 | | 6 | 9 | + 50.0% | |
| Closed Sales | 0 | 0 | | 6 | 8 | + 33.3% | |
| Median Sales Price* | \$0 | \$0 | | \$742,750 | \$875,000 | + 17.8% | |
| Inventory of Homes for Sale | 6 | 3 | - 50.0% | | | | |
| Months Supply of Inventory | 3.0 | 1.4 | - 53.3% | | | | |
| Cumulative Days on Market Until Sale | 0 | 0 | | 23 | 95 | + 313.0% | |
| Percent of Original List Price Received* | 0.0% | 0.0% | | 98.4% | 98.5% | + 0.1% | |
| New Listings | 2 | 1 | - 50.0% | 14 | 9 | - 35.7% | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

All MLS -West Newbury \$1,000,000 \$800,000 \$600,000 \$400,000 \$200,000 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023



Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation

Median Sales Price - Condominium Properties



