

Local Market Update – December 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Salisbury

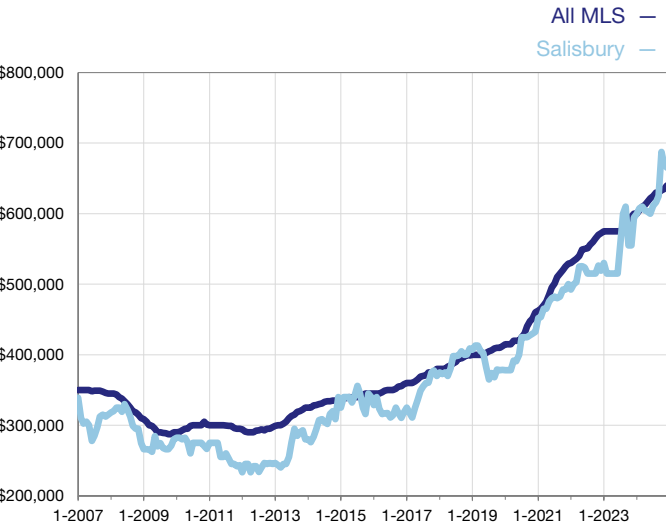
Single-Family Properties	December			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	0	3	--	41	49	+ 19.5%
Closed Sales	2	3	+ 50.0%	46	47	+ 2.2%
Median Sales Price*	\$655,000	\$600,000	- 8.4%	\$594,250	\$665,000	+ 11.9%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	1.7	2.2	+ 29.4%	--	--	--
Cumulative Days on Market Until Sale	79	62	- 21.5%	35	37	+ 5.7%
Percent of Original List Price Received*	88.2%	92.0%	+ 4.3%	101.0%	99.7%	- 1.3%
New Listings	1	1	0.0%	53	68	+ 28.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	December			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	0	2	--	59	37	- 37.3%
Closed Sales	6	2	- 66.7%	57	41	- 28.1%
Median Sales Price*	\$577,450	\$555,000	- 3.9%	\$565,000	\$599,900	+ 6.2%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	0.4	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	24	114	+ 375.0%	49	42	- 14.3%
Percent of Original List Price Received*	100.1%	89.5%	- 10.6%	100.7%	98.6%	- 2.1%
New Listings	1	0	- 100.0%	57	55	- 3.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

