

Local Market Update – December 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Saugus

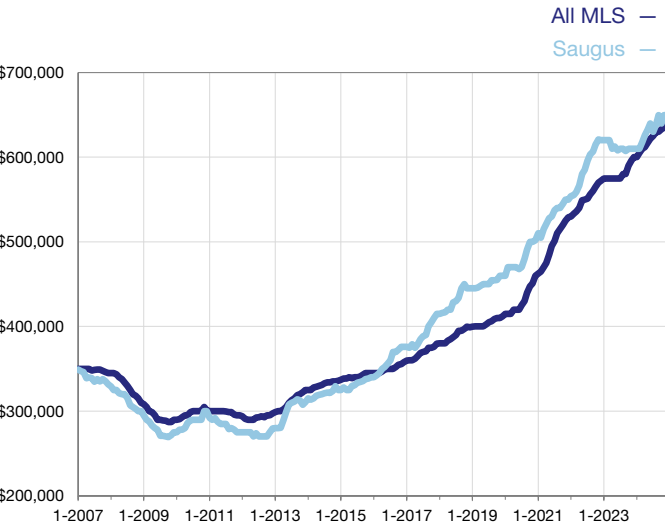
Single-Family Properties	December			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	12	13	+ 8.3%	207	212	+ 2.4%
Closed Sales	17	18	+ 5.9%	208	209	+ 0.5%
Median Sales Price*	\$580,000	\$619,450	+ 6.8%	\$610,000	\$650,000	+ 6.6%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--
Months Supply of Inventory	1.0	0.3	- 70.0%	--	--	--
Cumulative Days on Market Until Sale	20	29	+ 45.0%	22	24	+ 9.1%
Percent of Original List Price Received*	100.3%	105.1%	+ 4.8%	102.4%	102.9%	+ 0.5%
New Listings	7	4	- 42.9%	234	237	+ 1.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	December			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	0	- 100.0%	39	38	- 2.6%
Closed Sales	4	3	- 25.0%	39	39	0.0%
Median Sales Price*	\$412,000	\$465,000	+ 12.9%	\$436,000	\$445,000	+ 2.1%
Inventory of Homes for Sale	4	0	- 100.0%	--	--	--
Months Supply of Inventory	1.2	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	10	93	+ 830.0%	18	28	+ 55.6%
Percent of Original List Price Received*	102.0%	94.6%	- 7.3%	104.4%	101.2%	- 3.1%
New Listings	1	0	- 100.0%	42	37	- 11.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

