

# Local Market Update – January 2025

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## Otis

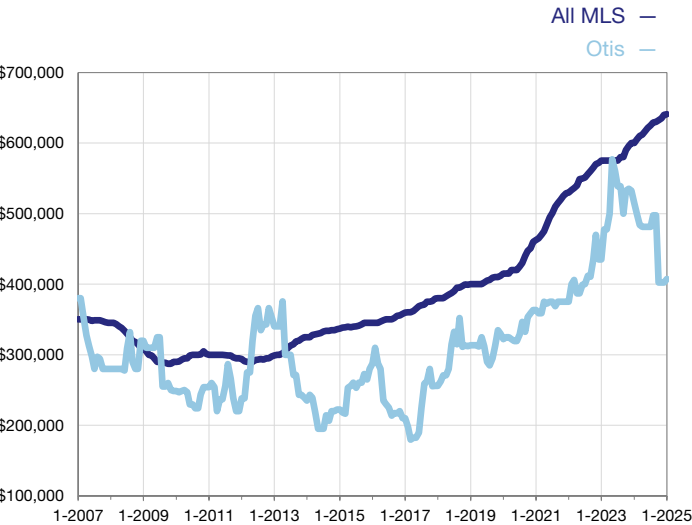
| Single-Family Properties                 | January   |           |         | Year to Date |           |         |
|------------------------------------------|-----------|-----------|---------|--------------|-----------|---------|
|                                          | 2024      | 2025      | + / -   | 2024         | 2025      | + / -   |
| Key Metrics                              |           |           |         |              |           |         |
| Pending Sales                            | 0         | 1         | --      | 0            | 1         | --      |
| Closed Sales                             | 2         | 2         | 0.0%    | 2            | 2         | 0.0%    |
| Median Sales Price*                      | \$311,000 | \$386,250 | + 24.2% | \$311,000    | \$386,250 | + 24.2% |
| Inventory of Homes for Sale              | 8         | 5         | - 37.5% | --           | --        | --      |
| Months Supply of Inventory               | 2.2       | 1.3       | - 40.9% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 97        | 106       | + 9.3%  | 97           | 106       | + 9.3%  |
| Percent of Original List Price Received* | 98.6%     | 93.0%     | - 5.7%  | 98.6%        | 93.0%     | - 5.7%  |
| New Listings                             | 3         | 1         | - 66.7% | 3            | 1         | - 66.7% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | January |      |       | Year to Date |      |       |
|------------------------------------------|---------|------|-------|--------------|------|-------|
|                                          | 2024    | 2025 | + / - | 2024         | 2025 | + / - |
| Key Metrics                              |         |      |       |              |      |       |
| Pending Sales                            | 0       | 0    | --    | 0            | 0    | --    |
| Closed Sales                             | 0       | 0    | --    | 0            | 0    | --    |
| Median Sales Price*                      | \$0     | \$0  | --    | \$0          | \$0  | --    |
| Inventory of Homes for Sale              | 0       | 0    | --    | --           | --   | --    |
| Months Supply of Inventory               | 0.0     | 0.0  | --    | --           | --   | --    |
| Cumulative Days on Market Until Sale     | 0       | 0    | --    | 0            | 0    | --    |
| Percent of Original List Price Received* | 0.0%    | 0.0% | --    | 0.0%         | 0.0% | --    |
| New Listings                             | 0       | 0    | --    | 0            | 0    | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

