

Concord

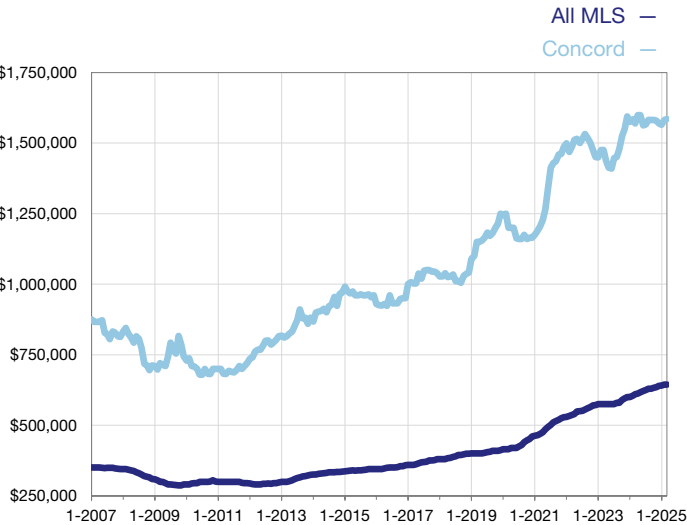
Single-Family Properties	March			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	19	19	0.0%	39	38	- 2.6%
Closed Sales	14	7	- 50.0%	18	20	+ 11.1%
Median Sales Price*	\$1,426,500	\$1,900,000	+ 33.2%	\$1,508,000	\$1,962,500	+ 30.1%
Inventory of Homes for Sale	21	39	+ 85.7%	--	--	--
Months Supply of Inventory	1.6	2.8	+ 75.0%	--	--	--
Cumulative Days on Market Until Sale	34	75	+ 120.6%	37	76	+ 105.4%
Percent of Original List Price Received*	106.2%	106.3%	+ 0.1%	106.0%	100.0%	- 5.7%
New Listings	18	33	+ 83.3%	49	61	+ 24.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	8	5	- 37.5%	18	10	- 44.4%
Closed Sales	7	3	- 57.1%	18	5	- 72.2%
Median Sales Price*	\$753,500	\$630,000	- 16.4%	\$616,000	\$640,000	+ 3.9%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	18	17	- 5.6%	25	23	- 8.0%
Percent of Original List Price Received*	103.3%	108.2%	+ 4.7%	106.9%	105.8%	- 1.0%
New Listings	7	8	+ 14.3%	21	16	- 23.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

