Falmouth

Single-Family Properties	March			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	34	36	+ 5.9%	85	74	- 12.9%
Closed Sales	34	22	- 35.3%	71	56	- 21.1%
Median Sales Price*	\$790,000	\$857,663	+ 8.6%	\$725,000	\$855,163	+ 18.0%
Inventory of Homes for Sale	53	73	+ 37.7%			
Months Supply of Inventory	1.8	2.3	+ 27.8%			
Cumulative Days on Market Until Sale	77	81	+ 5.2%	72	82	+ 13.9%
Percent of Original List Price Received*	96.6%	95.1%	- 1.6%	95.4%	93.2%	- 2.3%
New Listings	43	42	- 2.3%	108	108	0.0%

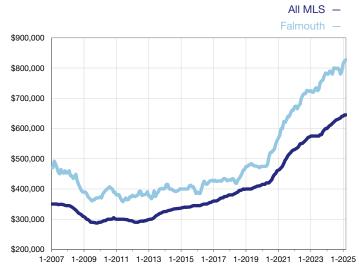
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	5	5	0.0%	10	14	+ 40.0%
Closed Sales	2	9	+ 350.0%	12	13	+ 8.3%
Median Sales Price*	\$754,450	\$620,000	- 17.8%	\$569,950	\$620,000	+ 8.8%
Inventory of Homes for Sale	18	23	+ 27.8%			
Months Supply of Inventory	2.7	3.5	+ 29.6%			
Cumulative Days on Market Until Sale	112	110	- 1.8%	40	103	+ 157.5%
Percent of Original List Price Received*	93.3%	94.6%	+ 1.4%	96.0%	95.0%	- 1.0%
New Listings	8	4	- 50.0%	17	22	+ 29.4%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

