

Hanson

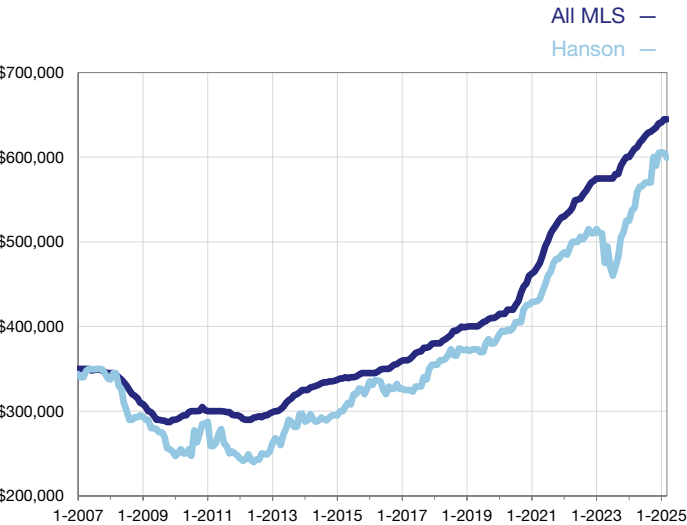
Single-Family Properties	March			Year to Date		
	2024	2025	+ / –	2024	2025	+ / –
Key Metrics						
Pending Sales	5	4	- 20.0%	16	12	- 25.0%
Closed Sales	6	3	- 50.0%	18	11	- 38.9%
Median Sales Price*	\$629,950	\$550,000	- 12.7%	\$579,900	\$540,000	- 6.9%
Inventory of Homes for Sale	7	11	+ 57.1%	--	--	--
Months Supply of Inventory	1.1	1.8	+ 63.6%	--	--	--
Cumulative Days on Market Until Sale	29	44	+ 51.7%	46	41	- 10.9%
Percent of Original List Price Received*	100.1%	113.6%	+ 13.5%	97.9%	102.6%	+ 4.8%
New Listings	3	8	+ 166.7%	11	17	+ 54.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2024	2025	+ / –	2024	2025	+ / –
Key Metrics						
Pending Sales	4	4	0.0%	7	13	+ 85.7%
Closed Sales	1	3	+ 200.0%	2	7	+ 250.0%
Median Sales Price*	\$412,000	\$615,865	+ 49.5%	\$513,500	\$615,865	+ 19.9%
Inventory of Homes for Sale	6	11	+ 83.3%	--	--	--
Months Supply of Inventory	3.2	3.4	+ 6.3%	--	--	--
Cumulative Days on Market Until Sale	26	53	+ 103.8%	76	61	- 19.7%
Percent of Original List Price Received*	97.1%	100.1%	+ 3.1%	93.8%	100.3%	+ 6.9%
New Listings	4	8	+ 100.0%	10	15	+ 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

