

Lawrence

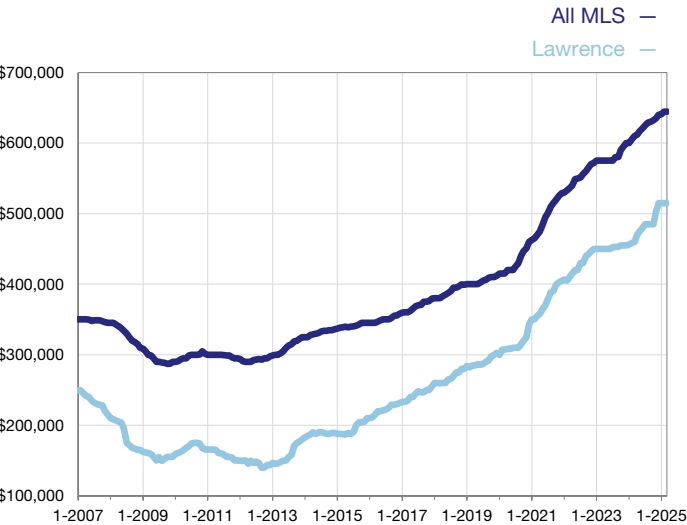
| Single-Family Properties | March | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|----------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| Key Metrics | | | | | | |
| Pending Sales | 13 | 14 | + 7.7% | 24 | 32 | + 33.3% |
| Closed Sales | 7 | 7 | 0.0% | 12 | 26 | + 116.7% |
| Median Sales Price* | \$560,000 | \$480,000 | - 14.3% | \$502,500 | \$519,950 | + 3.5% |
| Inventory of Homes for Sale | 11 | 4 | - 63.6% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 0.3 | - 75.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 62 | 18 | - 71.0% | 47 | 33 | - 29.8% |
| Percent of Original List Price Received* | 98.4% | 105.8% | + 7.5% | 100.7% | 100.6% | - 0.1% |
| New Listings | 12 | 8 | - 33.3% | 28 | 30 | + 7.1% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | March | | | Year to Date | | |
|--|-----------|-----------|------------|--------------|-----------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| Key Metrics | | | | | | |
| Pending Sales | 1 | 6 | + 500.0% | 8 | 11 | + 37.5% |
| Closed Sales | 2 | 3 | + 50.0% | 11 | 5 | - 54.5% |
| Median Sales Price* | \$297,500 | \$323,000 | + 8.6% | \$265,000 | \$323,000 | + 21.9% |
| Inventory of Homes for Sale | 6 | 4 | - 33.3% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 0.9 | - 52.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 4 | 49 | + 1,125.0% | 29 | 57 | + 96.6% |
| Percent of Original List Price Received* | 103.0% | 103.0% | 0.0% | 100.4% | 102.8% | + 2.4% |
| New Listings | 4 | 6 | + 50.0% | 10 | 11 | + 10.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

