

Natick

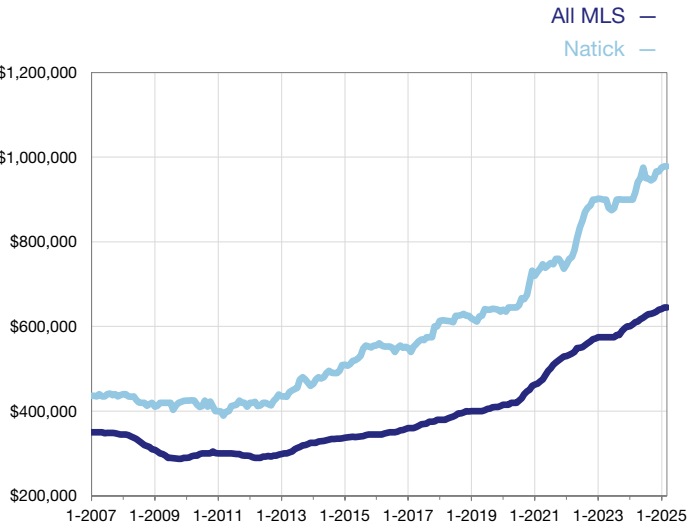
| Single-Family Properties | March | | | Year to Date | | |
|--|-------------|-------------|---------|--------------|-------------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| Key Metrics | | | | | | |
| Pending Sales | 28 | 32 | + 14.3% | 62 | 64 | + 3.2% |
| Closed Sales | 19 | 17 | - 10.5% | 49 | 45 | - 8.2% |
| Median Sales Price* | \$1,001,800 | \$1,075,000 | + 7.3% | \$880,000 | \$1,025,000 | + 16.5% |
| Inventory of Homes for Sale | 24 | 33 | + 37.5% | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 1.6 | + 45.5% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 46 | 20 | - 56.5% | 41 | 49 | + 19.5% |
| Percent of Original List Price Received* | 100.8% | 102.4% | + 1.6% | 99.4% | 99.3% | - 0.1% |
| New Listings | 28 | 42 | + 50.0% | 72 | 81 | + 12.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | March | | | Year to Date | | |
|--|-----------|-------------|----------|--------------|-----------|----------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| Key Metrics | | | | | | |
| Pending Sales | 11 | 13 | + 18.2% | 25 | 29 | + 16.0% |
| Closed Sales | 6 | 10 | + 66.7% | 15 | 23 | + 53.3% |
| Median Sales Price* | \$554,000 | \$1,002,450 | + 80.9% | \$662,000 | \$860,000 | + 29.9% |
| Inventory of Homes for Sale | 12 | 12 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 1.3 | - 18.8% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 21 | 66 | + 214.3% | 19 | 65 | + 242.1% |
| Percent of Original List Price Received* | 103.7% | 98.1% | - 5.4% | 101.3% | 97.3% | - 3.9% |
| New Listings | 8 | 14 | + 75.0% | 29 | 30 | + 3.4% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

