Northborough

| Single-Family Properties | March | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| Key Metrics | 2024 | 2025 | +/- | 2024 | 2025 | +/- |
| Pending Sales | 10 | 12 | + 20.0% | 14 | 24 | + 71.4% |
| Closed Sales | 4 | 5 | + 25.0% | 13 | 16 | + 23.1% |
| Median Sales Price* | \$622,500 | \$700,000 | + 12.4% | \$630,000 | \$716,000 | + 13.7% |
| Inventory of Homes for Sale | 9 | 18 | + 100.0% | | | |
| Months Supply of Inventory | 1.1 | 1.9 | + 72.7% | | | |
| Cumulative Days on Market Until Sale | 36 | 40 | + 11.1% | 41 | 52 | + 26.8% |
| Percent of Original List Price Received* | 103.7% | 98.5% | - 5.0% | 98.4% | 98.0% | - 0.4% |
| New Listings | 8 | 19 | + 137.5% | 21 | 34 | + 61.9% |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | March | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|----------|--|
| Key Metrics | 2024 | 2025 | +/- | 2024 | 2025 | +/- | |
| Pending Sales | 2 | 5 | + 150.0% | 3 | 11 | + 266.7% | |
| Closed Sales | 1 | 3 | + 200.0% | 3 | 5 | + 66.7% | |
| Median Sales Price* | \$435,000 | \$470,000 | + 8.0% | \$455,000 | \$549,900 | + 20.9% | |
| Inventory of Homes for Sale | 0 | 1 | | | | | |
| Months Supply of Inventory | 0.0 | 0.3 | | | | | |
| Cumulative Days on Market Until Sale | 17 | 28 | + 64.7% | 23 | 61 | + 165.2% | |
| Percent of Original List Price Received* | 108.8% | 101.6% | - 6.6% | 101.0% | 100.9% | - 0.1% | |
| New Listings | 2 | 4 | + 100.0% | 3 | 12 | + 300.0% | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



