

Saugus

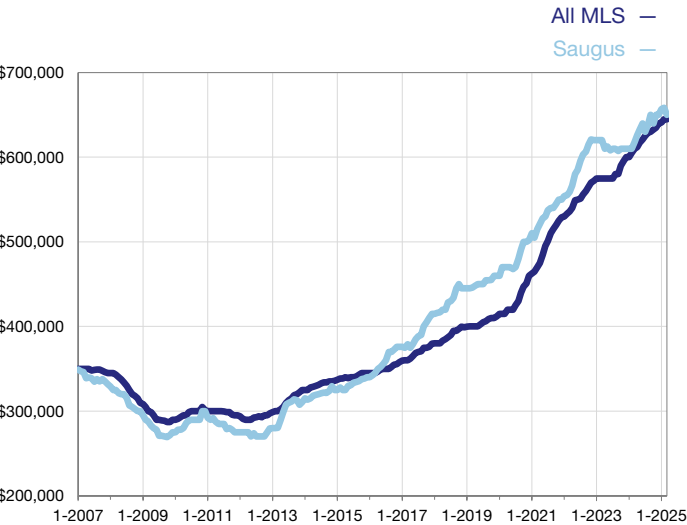
Single-Family Properties	March			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	11	9	- 18.2%	34	38	+ 11.8%
Closed Sales	15	10	- 33.3%	35	36	+ 2.9%
Median Sales Price*	\$700,000	\$650,000	- 7.1%	\$665,000	\$667,500	+ 0.4%
Inventory of Homes for Sale	13	15	+ 15.4%	--	--	--
Months Supply of Inventory	0.8	0.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	26	25	- 3.8%	26	41	+ 57.7%
Percent of Original List Price Received*	103.5%	98.8%	- 4.5%	102.4%	98.7%	- 3.6%
New Listings	16	15	- 6.3%	41	47	+ 14.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	3	6	+ 100.0%	9	11	+ 22.2%
Closed Sales	1	3	+ 200.0%	7	6	- 14.3%
Median Sales Price*	\$346,000	\$440,000	+ 27.2%	\$365,000	\$470,000	+ 28.8%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	0.6	0.8	+ 33.3%	--	--	--
Cumulative Days on Market Until Sale	7	14	+ 100.0%	28	14	- 50.0%
Percent of Original List Price Received*	104.9%	104.9%	0.0%	96.2%	102.9%	+ 7.0%
New Listings	2	8	+ 300.0%	7	15	+ 114.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

