Wayland

Single-Family Properties		March		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	11	11	0.0%	23	17	- 26.1%
Closed Sales	7	2	- 71.4%	20	19	- 5.0%
Median Sales Price*	\$1,360,000	\$1,257,500	- 7.5%	\$1,118,000	\$1,350,000	+ 20.8%
Inventory of Homes for Sale	15	21	+ 40.0%			
Months Supply of Inventory	1.5	1.9	+ 26.7%			
Cumulative Days on Market Until Sale	30	29	- 3.3%	61	66	+ 8.2%
Percent of Original List Price Received*	95.5%	100.2%	+ 4.9%	91.4%	95.8%	+ 4.8%
New Listings	12	23	+ 91.7%	32	34	+ 6.3%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		March			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	3	1	- 66.7%	7	3	- 57.1%	
Closed Sales	2	1	- 50.0%	6	5	- 16.7%	
Median Sales Price*	\$1,597,500	\$665,000	- 58.4%	\$784,950	\$950,000	+ 21.0%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.2	0.7	- 41.7%				
Cumulative Days on Market Until Sale	48	15	- 68.8%	46	47	+ 2.2%	
Percent of Original List Price Received*	95.7%	95.7%	0.0%	97.9%	94.5%	- 3.5%	
New Listings	1	3	+ 200.0%	5	6	+ 20.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



